

# Fall Solutions

Valley Green  
Professional Turf Products



Stock up and take control of next year with savings on innovative lawn care solutions.

## From Oct. 1 – Dec. 5 save in 4 different ways

Off-invoice volume discounts, select product rebates, agronomic pairing incentives, NOW/Fall Purchase Tier Rebates.

June 2, 2023 payment terms on Agency Fall Solutions program purchases

## Easily Calculate Your Savings

Visit [es.bayer.us/fall-solutions](https://es.bayer.us/fall-solutions) to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

### PRE3 Agronomic Pairing Incentive

Applying the PRE3 program in late fall provides proactive resistance management for maximum control of *Poa annua*. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach.

Product	Required Qty	Rate (oz/1000)	Acres Treated	Pairing Rebate (per unit)**	Total Invoice*	Max Saving % ***+ (Volume Discounts + Max Purchase Tier Rebate (9%))
Specticle® FLO	2	0.138	42.6		\$6,134.70	5.9%
Tribute® TOTAL	6	0.023	35.9	\$25		

### Dual Defense Agronomic Pairing Incentive

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle preemergence and Celsius® postemergence herbicides.

Product	Required Qty	Rate (oz/1000)	Acres Treated	Pairing Rebate (per unit)**	Total Invoice*	Max Saving % ***+ (Volume Discounts + Max Purchase Tier Rebate (9%))
Specticle® FLO	2	0.138	42.6		\$5,676.50	5.8%
Celsius®	16	0.113	32.5	\$5		

# Program Period: Products invoiced from October 1 - December 5, 2022

Agency Products	Qty	Fall Price*	# of Units	Total \$	Select Product Rebate** (Per unit)	Pairing Rebate** (Per unit)	Saving % + Max Purchase Tier Rebate (9%)***+
<b>Herbicides</b>							
Celsius® WG (10 oz. bottle)	1	\$117.50			\$5 (16 or more)	\$5	17.5%
Celsius® XTRA (10 oz. bottle)	1	\$155.50			\$5 (8 or more)		12.2%
Revolver® (87 fl. oz. bottle)	1	\$674.25					9%
Ronstar® FLO (2.5 gal. jug)	1-11	\$491.65					Purchases count toward Purchase Tier Rebate tier, but don't receive rebate
	12-39	\$403.50					
	40+	\$350.00					
Specticle® FLO (1 gal. jug)	1-13	\$1,898.25					
	14-25	\$1,629.40					
	26+	\$1,463.70					
Specticle® G (50 lb. bag)	1	\$110.50			\$10 (20 or more)		18.0%
Tribute® Total (6 oz. bottle)	1	\$389.70				\$25	15.4%
<b>Insecticides</b>							
Altus® (64 fl. oz. jug)	1	\$373.50					9%
Merit® 75 WSP Mega Mini (110 X 1.6 oz. drum)	1	\$1,570.80			\$53 (1 or more)		12.4%
Tetrino® (1 gal. jug)	1	\$457.00					9%
<b>Non-Agency Products</b>							
<b>Fungicides</b>							
Armada® 50 WDG (2 lb. bottle)	1				\$24 (1 or more)		9% + Select Rebate
Compass® (1 lb. bottle)	1				\$50 (1 or more)		9% + Select Rebate
<b>Herbicides</b>							
Acclaim Extra (1 gal. jug)	1				\$90 (1 or more)		9% + Select Rebate
Prograss® EC (2.5 gal. jug)	1						9%
Revolverl (32 fl. oz. bottle)	1						9%
<b>Insecticides</b>							
Chipco® Choice**** (50 lb. bag)	1						9%
Dylox® 420 SL (2.5 gal. jug)	1						9%
Forbid® (8 fl. oz. bottle)	1						9%
TopChoice®**** (50 lb. bag)	1						Purchases count toward Purchase Tier Rebate tier, but don't receive rebate
Total Purchases				(A)	(D)		
Total for purchases in pink cells				(B)			
Total Rebateable Purchases (A minus B)				(C)			

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- 1) Add up total purchases at the bottom of "Total \$" column next to (A)
- 2) Add up purchases in pink cells in the "Total \$" column at the bottom next to (B)
- 3) Subtract (B) from (A) in cell (C) at the bottom of "Total \$" column
- 4) Using value in (A), locate the range of your purchase in the Purchase Tier Rebate Table to the right. Identify the incentive % that applies to the order
- 5) Complete the formula below to determine your Total Rebate Value

Purchase Tier Rebate

Total Purchases (NOW/Fall Solutions)	Base Incentive*	Aug 1 - Oct 31 Bonus	Base + Bonus (E)
\$5,000-\$12,999	3%	1%	4%
\$13,000-\$20,999	4%	1%	5%
\$21,000-\$28,999	5%	1%	6%
\$29,000-\$36,999	6%	1%	7%
\$37,000-\$44,999	8%	—	8%
\$45,000	9%	—	9%

$$\frac{\text{Total Rebateable Purchases (C)}}{\text{Total Purchase Tier Rebate \% (E)}} = \frac{\text{Total Purchase Tier Value \$ (payable as MBR points)}}{\text{Select \& Pairing \$ (D) (payable as MBR points)}} + \frac{\text{Grand Total Rebate Value \$ (payable as MBR points)}}{\text{My Bayer Rewards Points}} \times 100$$

\*Pricing for all states except CA or WA. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Bayer Rewards and accept current Terms and Conditions to participate. \*\*\*Savings compared to 1 unit at the in-season National price. \*Customer Fall Solutions and NOW Solutions promotional cumulative purchases (August 1 - December 5, 2022) must be \$5,000 or more to qualify for Purchase Tier Rebate. New members signed up before December 31, 2022, will receive 2022 Now/Fall rebates. All rebates for 2022 Now/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between October 1 and December 5, 2022, to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2023. Only end-user purchases qualify for this program, and purchases must be from a Bayer authorized Distributor or Agent. Resale of product(s) purchased within this program will not qualify for rebates. Altus rebate not available to production ornamental growers. If questions arise, please contact My Bayer Rewards at 1-888-456-6464 or email MYBAYERREWARDS@one10marketing.com. Bayer reserves the right to modify any portion thereof, or discontinue this program without prior notice. \*\*\*\*TOPCHOICE AND CHIPCO CHOICE ARE RESTRICTED USE PESTICIDES DUE TO TOXICITY TO AQUATIC INVERTEBRATES. For retail sale to and use only by Certified Applicators or persons under their direct supervision and only for those uses covered by the Certified Applicator's certification.

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